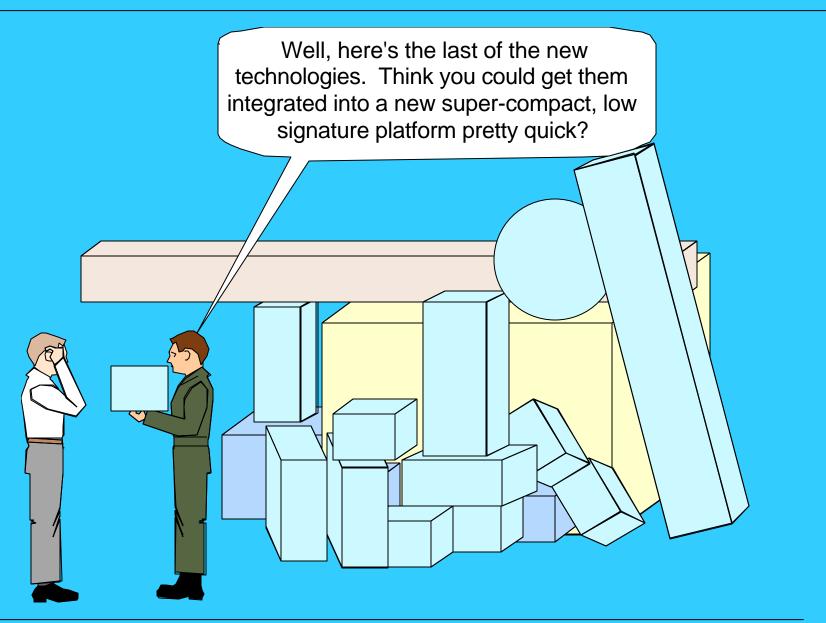
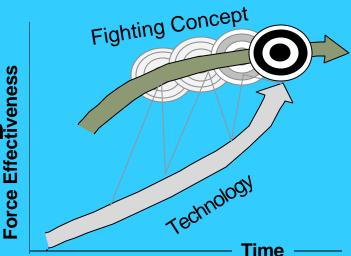
If Only It Was That Simple

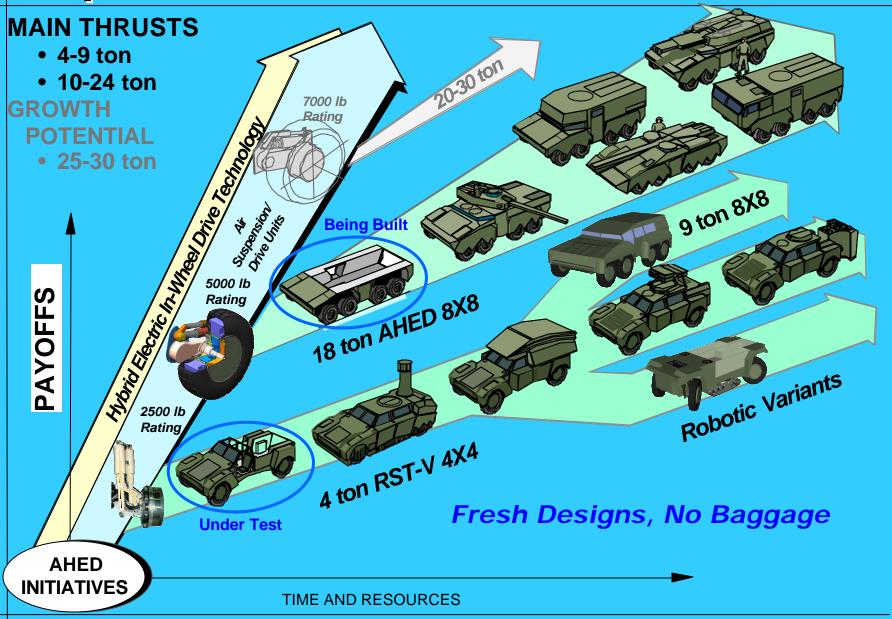


Challenge of System Integrator

- Anticipate Where the User Wants to Go and constraints in getting there.
- Be Prepared to Adjust As Thinking Matures
- Develop Multiple Options for Decision
 - Technologies
 - System Solutions
- Help Focus Technologies to Support Constrained System Designs
- Combine Unique Strengths of Industry
 - Clear Solution Focus-Profit Motive
 - Modular Integration-Balanced solution
 - Clean Interfaces-Key to multiple variants/Utility
- Reach for High Technology Road, but Always Have an Alternative Ready



Options in Place for FCS



GENERAL DYNAMICS

Land Systems

The Customer Must Do His Part

- Successful System Designs have three major ingredients:
 - ➤ Minimal Requirements
 - ➤ Balanced Design
 - ➤ Maximum Utility

 Minimize Absolutes (KPP's). Prioritize and band performance standards.

 Platform Integrator Needs Flexibility, with Government, to Make Trades as Technology and Analysis Mature.